



Kimball Resources is the endorsed energy management partner for Michigan Movers Association (MMA) members. For the past 3 years, we have provided MMA members with opportunities to save money on their energy purchases. As energy (natural gas & electric) prices continue to rise, this partnership is even more valuable to you as a *member's only service*.

- AccuWeather's Chief Hurricane Forecaster Joe Bastardi stated, "We're in for a Rough Year."
- Hurricanes in the Gulf of Mexico allow for the possibility that energy production could be disrupted, thus making the price that you would pay for energy INCREASE SIGNIFICANTLY!

How does this affect you?

- Over the past two years, all of the utilities here in Michigan have changed the way they "price" their supply.
- They now file for an "estimated" rate with the Public Service Commission, and reserve the right to change this rate, "based upon future events".
- There is no way of predicting your future energy costs anymore. You are truly at the mercy of the marketplace.

For example, during the winter of 2005-06, Detroit Edison (DTE) originally filed an estimated natural gas rate of \$0.85/ccf, yet they raised their rates to \$1.14/ccf due to Hurricanes Rita and Katrina. The same process is in place for electric utilities and we are starting to see the volatility in those rates also.

The Reality:

- Your local utility does not offer you a "fixed" price anymore.

Why Kimball?

- We can help **REDUCE** the volatility of your energy costs.
- We are currently putting a program together that could result in a **competitive fixed price option** for both your natural gas and electricity costs.
- We can complete an analysis and provide you with a report outlining the details and advantages, if any, of our program.

If you are interested, please complete the information below and fax a copy of your most recent natural gas and electric invoice (all pages) to my attention at 269-345-1785 or by mail to the address listed below.

Should you have any questions, please do not hesitate to call Edgar "Eddie" Rivera at 888-345-0440 ext. 31.

Business name: _____

Address: _____

Contact: _____ **Contact Phone:** _____

Contact fax: _____ **Contact Email:** _____